

## **NUA Summer Academy Notes**

### **Thinking Maps with David Hyerle**

How do you actually coach someone's thinking?

- Starts with trust
- Coach is a learner too

"Our own frame of reference is constantly engaging with the person we are listening to."

### **Circle Map H.I.P.**

- Circle Map High Intellectual Performance, framing the conversation that is going on in your mind.
- Pair up and listen to colleague -- no interrupting.

Our frames can drive what we are hearing with someone and it is difficult to overcome our point of view.

"We don't share meanings, we negotiate them."

Maps have distributed power and distributed knowledge creation. We cannot capture all the thinking that is going on the room and if we think we are we are making a huge assumption.

We bring our knowledge to bear on someone else's knowledge through our frame.

"Generative Listening is the art of developing deeper silences in yourself so you can slow your mind's hearing to your ears natural speed and hear beneath the words to their meaning."

*Art Costa -- Discovering and Exploring the Habits of Mind*

"The more you see, the more you see."

Using Thinking Maps (tm) as a coaching tool.

**"The Power of the Pen"**

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